

PARMAR TRANSPORT CO.

S.B.S. College Road, Near Dera Baba Kabal Shah, KOTKAPURA (Faridkot)

Ref. No.

Dated...10/01/18.....

To,
Area Business Manager.
Mahindra & Mahindra Ltd.
Trucks & Bus Division, Chandigarh AO.



Sub-: Appreciation Letter.

We, M/S PARMAR TRANSPORT Co. happy to share our experience with you, all about the performance of our Mahindra BLAZO 49 BS IV vehicle. We have total 27 no's of fleet size, (10 no's BLAZO 49 BS IV, 04 no's BLAZO 49 BS III, 01 no's BLAZO 37 BS IV, 04 no's TATA 4923 BS III, 08 no's TATA 4018 BS III)

We are operating our fleet on MLO transportation for last 13 years. As per our experience with MAHINDRA BLAZO, we are getting better Fuel efficiency and pick up than other competitors.

Fuel Average:

| Parameters | BLAZO 49 BS IV | BLAZO 37 BS IV |
|----------------|-----------------------------|---------------------------|
| Fuel Average | 2.7-2.8 kmpl | 3.2-3.3 kmpl |
| Load type | Both side load | On load |
| Load In (Tons) | 50 tons GVW | 37 Tons GVW |
| Load Carried | MLO | MLO |
| Route | Kotkapura-Gujarat-Kotkapura | Kotkapura-Jammu-Kotkapura |

Vehicle Performance:

- The Comfort of the cabin is very good helps to cover more trips and better reach time.
- Mahindra having heavy aggregates and robust chassis for better driveability compare with other competitors.

I am here by satisfied with the Mahindra Sales & Service support. I use to recommend BLAZO range to fleet operators.

Regards

For Parmar Transport Company
Prop.
[Signature]

PARMAR TRANSPORT CO.