

To,

Mahindra and Mahindra Ltd,

Ahmadabad.

We, J R ROADLINES PVT. LTD. have a total fleet of above 300 trucks in our group mainly with TATA and AL vehicles.

Instead of 300 trucks we have 2 nos. of Mahindra vehicles BLAZO 40 in Container Transportation business. We are running the Blazo 40 from Gandhidham to Pan India.

We conducted B2B trials with Tata 4018T, in trip BLAZO 40T has been consumed 137 ltrs (KMPL: 3.63) whereas Tata 4018 has consumed 159 ltrs (KMPL: 3.07) in the route of Mundra to Gondal (499Kms and one side loaded and one side empty).

The experience with BLAZO 40T performance is very satisfactory and our drivers very happy with product performance, pick up, Tyre life better cabin futures & better fuel economy.


Currently both the vehicles are covered Approx. 70000Kms and as of now there is no concern in both the vehicles.

In my initial experience found that BLAZO 40TT is really good product and suitable for container transportation application for best mileage .

I will surely recommend this product to other transporters also and willing to purchase more vehicles also from Mahindra.

With Regards,

For J.R Roadlines Pvt. Ltd.

  
Authorized Signatory  
Mr. Prakash Thakkar

**J. R. Roadlines Pvt. Ltd.**

Adm. Office : Plot No. 6, Sector-10/C, G.I.D.C. Area, Gandhidham (Kachchh) 370 201.

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OPECO date:-

<b>Customer &amp; Transport Name</b>		Jayesh Rajde & J. R Roadline	
<b>Location</b>		Gandhidham	
<b>Primary and secondary applicattion</b>		Container	
<b>Complete Route</b>		Mundra - Morbi	
<b>Registration &amp; Chassis No</b>		GJ12BT9835	
<b>Vehicle Configuration</b>		<b>TRACO 40</b>	<b>TATA 4018</b>
(engine power/ Gearboz / RAR)		CRDI Multi Mode	
<b>Purchase date : ( month &amp; year)</b>			
<b>Price (with 12.5% VAT) as on date</b>		Lac Rs.	2338000      2315000
<b>A. Vehicle cost to customer</b>			
		RATED	
		450000	450000
		10R20 Radial	
<b>Price - Cabin Chassis</b>		Rs	18,88,000      18,65,000
<b>Price - Cowl Chassis</b>			0
<b>Cab building on cowl chassis</b>			0
<b>Trailer/Body Cost</b>		Rs	6,50,000      6,50,000
<b>(ii) Veh cost with Co. built cabin + Local Load body/Trailer</b>		Rs	25,38,000      25,15,000
<b>Total cost of vehicle ready to use (Aqizition cost)</b>		Rs	25,38,000      25,15,000
<b>Modifications (Fuel Tank-500 lit extra / Leaf spring)</b>		Rs	0
<b>Tarpolin rope accessories-NA</b>		Rs	0
<b>Registration (one time cost)</b>		Rs	45,000      45,000
<b>Total cost of vehicle ready to use (Aqizition cost)</b>		Rs	21,33,000      21,10,000
<b>B. Financing</b>			
<b>Flat rate of interest</b>		%	9.3      9.3
<b>Financing % (on Aqiziton cost)-HDFC,Kotak,ICICI,Magma</b>			100.0      100.0
			21,33,000      21,10,000
<b>Amount financed</b>		years	4.0      4.0
<b>Finance period</b>			44,438      43,958
<b>EMI Principal</b>			16,531      16,353
<b>EMI interest</b>		Rs / mth	60,968      60,311
<b>EMI Total</b>			
<b>C. Tax, Permit and insurance</b>			
<b>Road tax annual</b>			34,000      34,000
<b>National permit -All India</b>			32,000      32,000
<b>Insurance annual (*@ 2.1%)</b>		Rs / yr.	44,793      52,815
<b>Total tax + Insurance / mth</b>		Rs / mth	9,233      9,901
<b>D. Salary and allowance</b>			
<b>No of drivers</b>			1      1
<b>No. of cleaners/Second Driver</b>			0      0
<b>Salary / mth Driver</b>		Rs / mth	15,000      15,000
<b>Salary / mth Cleaner / Second Driver</b>		Rs / mth	0      0
<b>Bonus, gifts /Any additional expenses per head .</b>		Rs / yr.	0      0
<b>Daily Allowance Driver</b>		Rs / day	250      250
<b>Daily Allowance Cleaner</b>		Rs / day	0      0
<b>Total Salary and allowance</b>		Rs / mth	22,500      22,500
<b>E. Risk, Overheads, Miscellaneous</b>		Rs / mth	5,000      5,000
<b>F. Overheads (office, staff etc /veh)</b>		Rs / mth	1,500      1,500
<b>AA. Fixed cost / mth (B+C+D+E+F)</b>		Rs / mth	99,201      99,212
<b>G. FREIGHT</b>			
<b>Distance to destination</b>		kms	225      225
<b>Distance to base</b>		Kms	225      225

	Total round trip distance	kms	450	450
	Load to destination	ton	28.00	28.00
	Load to base	ton	13.00	13.00
	<b>Rate / ton-km to destination</b>	<b>Rs / ton</b>	13.3	35.3
	<b>Rate / ton-km to base</b>	<b>Rs / ton</b>	13.3	35.3
	Freight up trip	Rs / one side	84,000	84,000
	Freight return trip	Rs / one side	39,000	39,000
	Freight round trip	Rs / trip	1,23,000	1,23,000
	<b>No. of trips / month</b>	Nos.	13.00	13.00
B	BB. Total freight / month	Rs / mth	15,99,000	15,99,000
B				
	<b>VARIABLE COST</b>			
<b>G</b>	<b>Fuel average - Both Side Load</b>	<b>kmpl</b>	<b>3.63</b>	<b>3.07</b>
	Kms / month	km/mth	5,850	5,850
	Fuel / month	lit	1,612	1,906
	Diesel rate	Rs / lit	64.00	64.00
H	Fuel cost / mth	Rs / mth	1,03,140	1,21,954
	Tyre life	kms	1,00,000	85,000
	No of tyres (Radial)	Nos.	18	18
	Tyre / month	Nos.	1.05	1.24
	Tyre rate (JK Radial Tyres+Tube+Flap)	Rs / Tyre	35,000	35,000
I	Tyre cost / month	Rs / mth	36,855	43,359
	Maintenance rate	Rs / km	0.40	0.45
J	Manitenance cost / month	Rs / mth	2,340	2,633
	Toll tax @	Rs/km	5.13	7.06
K	Toll tax	Rs/mth	30,000	30,000
C	CC. Total variable cost	Rs / mth	1,72,335	1,97,946
C				
B	Total FREIGHT PER MONTH	Rs / mth	15,99,000	15,99,000
B				
	Total FIXED COST PER MONTH		99,201	99,212
	Total VARIABLE COST PER MONTH		1,72,335	1,97,946
	Total COST PER MONTH	Rs / mth	271536	297158
	Profit / month	Rs / mth	1327464	1301842
	<b>Profit in 6 Months Period</b>	<b>Rs / mth</b>	<b>15929562</b>	<b>15622106</b>
				25621
				307455.7007

For J.R. Roadlines Pvt. Ltd.

*[Signature]*  
 Authorised Signatory