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Abhishek Enterprises

Govt. Contractor, Suppliers & Earth Movers,
117/P-1/313, Shivpuri, Kanpur

Date -23.09.2017

To, Contact For J.C.B., Pockland, Dumper, Hyva, Roller & T & P

Mahindra & Mahindra Ltd,

Truck and Bus Division,

Sub- Regarding satisfaction of Blazo 37 BS4 Pusher Axle vehicle performance and Fuel economy

Dear Sir,

We M/S **Abhishek Enterprises** maintaining fleet size of **24 no's of trucks** including 2 no of Mahindra, 9 TATA, 5 AL and 8 AMW vehicles. We recently purchased 2 Blazo 37 BS4 Pusher Axle vehicles and plying these vehicles in Kanpur- Jhansi and Kanpur-Kabrairoute in Gritone side load application. In our initial experience found that BLAZO 37 BS4 pusher axle is really good product and suitable for Grit transport application.

Results-

Model	Route	Application	Payload	F.E(kmpl)	Trip/Month
BLAZO 37 BS4	Kanpur-Jhansi	Tipper	24.5-25 T	4.15	16-18
TATA 3718 BS4	Kanpur-Jhansi	Tipper	24.5-25 T	3.6	16-18

Testimony for Mahindra BLAZO 37:-

- ✓ The engine power and pick up is excellent in BLAZO 37 BS4 and hence vehicle reach the destination at expected time.
- ✓ Our driver is giving positive feedback on BLAZO 37 BS4 vehicle for performance, cabin comfort and pickup compare to other vehicles.
- ✓ They can cover more kilometers at a stretch due to better cabin comfort.
- ✓ Apart from sturdy engine gearbox, differential, clutch plate and brake liner are robust and performing well.
- ✓ Multimode technology is very good for us during load and empty condition, it is giving around extra benefit to our business.
- ✓ Mahindra sales and service team is very supportive.
- ✓ Service support from dealer team is very good.
- ✓ Vehicles are continuously monitoring from MTBD executives to deliver the best fuel average.

I will happily recommend this product to other transporters and also willing to induct more vehicles in our fleet.

Thanking You,

For **Abhishek Enterprises**

Proprietor