



prayati products

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21th May 2018

To,

Mahindra & Mahindra Ltd.

Truck and Bus Division,

Pune.

Subject: - Testimonial for BLAZO BSIII and BLAZO BSIV

We are having 64 vehicles in our fleet. Total 14 BLAZO vehicles available with us. All these vehicles are using for Spirit transportation in tanker application from Bhavani to Belgaum to Coimbatore to Salem, Salem to Timburni to Coimbatore to Sathyamangalam, Sathyamangalam to Hassan to Tumkuru to Chennai to Virudhachalam and Chittoor to Vijayawada to Chittoor.

We are very pleased to share our feedback on the preference of the Blazo fuel smart truck, as follows,

- BLAZO37 is giving 4 to 4.2kmpl. It is almost 6 - 7% fuel efficiency better than AL3118.
- Adblue consumption Commitment was 3 to 4% but Adblue is consuming very less which is 2% only.
- The fuel smart technology is helps to get more fuel efficiency in one side load one side empty operation.
- Trip turnaround time is getting better than competition due to better pickup and drivers feel well driving comfort in cabin to long drive.
- BLAZO vehicles giving better profit than other competition to our business.
- Mahindra trucks having high safety cabin, heavy aggregates and robust chassis for better drivability.

We are highly satisfied with BLAZO vehicles performance and service support since recently we purchased 3 Blazo37 vehicles and confidently we will recommend BLAZO truck to other transporters.

Thanks,
For Prayati Products,

Pradeepa
21/5/18
Authorized Signatory

PRADEEPA YOKESH

