



MAANDEO SHIPPING & LOGISTICS PRIVATE LIMITED

To
Mahindra & Mahindra Ltd,
Truck and Bus Division,
Vijayawada AO.

Date: 05/04/2018

Subject: Appreciation letter for Mahindra BLAZO vehicles Performance and Service support.

We, M/s Maandeo Shipping & Logistics Ltd customer cum Dealer for Maandeo motors pvt ltd, Vizag. In this business we are from past 5 years and having a total fleet of Mahindra 69 vehicles in our business, in coal & MLO application. Now we have strong confidence in Mahindra BLAZO performance.

Following is our feedback on the product and support thereafter..

- Mahindra vehicles are much suitable for our operation. FE is more than my existing competition vehicles.
- Overall satisfaction of the product is very good
- Vehicles are totally trouble free and reliability is very high
- Drivers are very comfortable with the product and has increased control on the vehicle and speed
- After sales support and resolution and reaction time on the product is extremely good.
- Tyres do not get heated even continuously running with over load and getting more tyre life compare to competitors
- Clutch life is better than competitor vehicles and good cabin comfort
- We observed that operational economy is comparably less in turn increasing the Profits. So, that we are adding more vehicles of Mahindra

We will definitely consider Mahindra vehicle in our next purchase plan and suggest the same to other fleet customers in our business.

Regards,

For MAANDEO SHIPPING & LOGISTICS PVT. LTD.

Director