

# Value Establish trial Sign off sheet

Value Establishment engineer's Name		Aman kumar Singh		Dealership's name and Location		Jaydeep Automotive		Trial start date		20-03-2018		Trial end date		22-Mar-18			
Model & Emission		Route		GVW (T)		Payload (T)		Start Kms/hrs		End Kms/hrs		Distance Covered		Fuel/adblue (Ltrs)			
Blazo 37 BS4		Bharuch to Rajkot and back to bharuch		41420		29220		5452		6225		773		180			
								FE in DIS		3.3 KMPL		% Ad blue consumption		2.7			
Fuel cost/ltr		Cost of adblue/ltr for Mahindra		Total Ad blue cost		Total cost of fuel		Total fluid cost									
67		55		148.5		12060		12208.5									
Road details		NH (%)		85%		SH (%)		15%		Single (%)		Rough / Pot holes (%)		Ghat (kms)			
Trial Remarks		Trial successfully done in one side loded condition.															
Customer Profile		Name Kinjal Chemical Pvt. Ltd															
		Organization/Transport															
		Location Bharuch															
		Phone (Off. / Res.)															
Customer's Driver profile		Customer Driver's Name								Driver's Name		jai prakash shukla & Rajdhar shukla					
		Prior experience				5 Years				MTBD Driver profile		Prior experience					
		Trained By Company				NO						Trained By Company					
		Mobile no										Mobile no					
												8707578926					
Blazo 25/31/35/40/49 vehicle detail		Model with engine Power		Blazo 37		Gearbox(6S/9S)		65		ULW(T)		12.2		EGR / SCR		SCR	
		Chassis no.		6B98558		Rear Axle ratio		4.3:1									
Application detail		TO BE SAME FOR Mahindra & Competition vehicle		Haulage Tipper/Bulker Tractor Trailer Tanker/Refer Container		Tractor Trailer		load/Material transported		Molasis		load body dimensions LXBXH		Both Side Load / One side load		OSL	
		Trailer / Tipper make / year								Trailer / Tipper make / year (Competition)							
Blazo 25/31/35/40/49 Tyre detail		Tyre type(Radial/CP/Tube Less)		Radial		Tyre Condition during trial		good		Tyre Size - PR		10R 20					
		Tyre Make(Front & Rear/Trailer)		Appolo						Tyre pressure & Avg. tread height (mm)		130 bar					
Customer Remark on FE establishment		My driver was giving 3,3 Kmpl before trial.															
Customer/Fleet Manager Signature & Remarks				Trial Driver Signature & Remarks				Dealer representative Signature & Remarks				Mahindra representative Signature & Remarks					
Thrilled				Very happy				Happy									
								mjeem									

For KINJAL CHEMICALS PVT. LTD.

Managing Director / Director





**VEDANT GROUP**

**KINJAL CHEMICALS PVT. LTD.**

**Mfg. of : Turkey Red Oil & Trading of Various Chemicals and Agro Products**

Office : Plot No. 5038, Nr. Santogen Silk Mills Ltd.  
G.I.D.C. Estate, Ankleshwar - 393 002, Dist. Bharuch, Gujarat, (India)  
Tel : +91 - 98250 50428, 98795 50428  
E-mail : kinjalchemical@yahoo.in \* Website : www.kinjalchem.com

Unit -2 : Plot No. 237/2/B,  
Sultanpura, Ranipur Patia,  
Jhagadia - 393 110, Bharuch.



Ref. No.

Date

KCPL/2017-18/ 180

Date : 24/03/2018

To  
Mahindra & Mahindra  
(Truck and Bus Division)

**Sub: Product performance**

My Organization name: Kinjal Chemical Pvt Ltd. Location Bharuch (Gujarat) having 10 Nos. BSIV Mahindra's Vehicle. We are very satisfied with the mileage and service that Mahindra provided and this made me to buy more vehicles. I am about to buy 06 nos. Blazo 37 BSIV Vehicles. I am getting a mileage of 4.30 Kmpl from Mahindra's.

**Following are my observation & Testimony on Mahindra trucks:**

1. Best Fuel Economy Compared to other Vehicle like Tata & AL.
2. Drivers are very Comfort to drive Mahindra's Vehicle.
3. Driver comfort at cabin is very good.
4. Quick and good service.
5. Better profitability than competition.
6. Strong body. And best Service & sales Support

**Note : The above details are of Diesel consumption and not for AdBlue consumption for single Vehicle**

I shall never hesitate to recommend this product to other fleet owner.

**Thanking you.**

For KINJAL CHEMICALS PVT. LTD.

Managing Director/Director

