



Sri Ramanjaneya Lorry Transport

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Proprietor : *T. Krishna*

Date: 09th MARCH 2018
Date :

To

Mahindra & Mahindra Ltd,
Truck and Bus Division,
Hyderabad AO.

Subject: Mahindra BLAZO37 (BS4) Performance and Service support.

We, M/s SRI RAMANJANEYA LORRY TRANSPORT. Based out of Kodad (Telangana). Having 43 units of BS4 vehicles. Which we are using in market load, Coal, Iron ore and Cement applications. From Kodad (Telangana) to various locations in Karnataka, Tamilandu and Andrapradesh. Started our transport business in 1996 with 2 units of 31ton vehicle, and in 2010 we have entered in the Mahindra product with Mahindra MN31. From my circle feedback and recently (Nov-2017) we were brought 11 units of Blazo37 BS4 vehicle.

After MTB driver's onboard B2B trial with TATA3718 BS4, we have strong confidence in Mahindra BLAZO 37 performance. The diesel mileage and Ad blue consumption of Blazo37 is better than TATA3718. In KODAD-MIRYALAGUDA-ONGOLE-NELLORE-PONNER! (TN) route we got following results.

Model & Emission	GVW (T)	Payload (T)	Start Kms	End Kms	Distance Covered	Fuel (Ltrs)	Fuel Avg	Ad blue consumption
BLAZO37 BS4 PUSHER AXLE	38.11	26	27714.2	28235.0	507.8	137.01	3.71	2.25 Ltrs
TATA 3718 BS4	38.22	26	4095.7	4603.5		157.50	3.22	5.5 Ltrs

NOTE: IN SAME ROUTE, FOR FUEL ECONOMY CALCULATION PURPOSE CONSIDERED 507.8 KMS FOR BOTH VEHICLES.

Our present fleet consists 77 vehicles, with 16 units of Mahindra vehicles (MN31 BS3-5no's & Blazo37 BS4-11no's) and 32 units of other BS4 vehicles. (Ashokleyland 3718-10no's, TATA3718-20no's & Eicher Pro6037-2no's) and 34 units of BS3 & BS2 vehicles.

We are very satisfied with of Mahindra Blazo37 BS4 vehicle performance. Multi-Mode technology is very suitable for my application as my trips are always some kilometers of empty running.

Our drivers are giving good feedback about vehicle pickup and cabin comfort. And we have good tyre life experience with Mahindra BS3 vehicles.

We will definitely consider Mahindra vehicle in our next purchase plan and suggest the same to other customers in our business.

Thanking you.

For: M/s SRI RAMANJANEYA LORRY TRANSPORT.

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