



: 9888604406  
: 9888604407  
: 9888604408

# King Trailer Service

## TRANSPORT CONTRACTOR

SPL. :- In Trailer Transportation all over India

Head Office : Spare House, Plot No. C-81, Industrial Area, Phase-6, S.A.S. Nagar, Mohali-160055

Branch Office & Godown : Pokharan Road, No. 2, Opp. Bethany Hospital, Kokanipada, Thane West Mumbai

Dated: 15<sup>th</sup> March 2018

To

Mr.Gagandeep Ji / Mr.NithinJi

Area Business Manager- Chandigarh AO.

Mahindra & Mahindra Ltd (Trucks & Bus Division),

Sub-:Performance appreciation of Blazo 35 BS4car carrier segment.

We,M/S King Trailer Service,are happy to share our experience with you,about the performance of Mahindra Blazo vehicles in our fleet.We have total 34 no's of fleet size including TATA& MAHINDRA.

We had purchased 10 no's Mahindra BLAZO 35 BS IV.We purchased 04 no's in first lot. After the satisfactory observation of first 04 no's, we added 06 more in our fleet.

We are operating our fleet on Car / Tractor-carrier segment since 1993. As per our experience with Mahindra BLAZO,following observation are noted:

### Vehicle PerformanceBLAZO 35 BS IV

- The Comfort of the cabin is fatigue free compared to other competitor.Drivers are very happy and are driving more kms compared to other vehicles.
- Fluid economy is better improving profitability. The BLAZO 35 is giving a diesel mileage of **3.8-4.10**, whereas competition vehicles are giving the KMPL of **3.5 to 3.80**. The add-blue consumption is also less. It is consuming 1-2% add blue whereas the others consume more. By this we are saving around 8-10% cost per trip.
- Engine power is excellent helping the drivers to complete trips is lesser time period and also better drivability using smart switches.Now it's possible for us to have more trips per month with Blazo 35.
- BLAZO vehicle is fitted with fuel smart switches having 3 different modes - Light, heavy & Turbo mode. This technology helps is Car carrier segment for better Fluid economy & turnaround time.
- The team is really supportive, they are prompt in helping us with solution. Now 24X7 call centre is helpful regarding any break down.

I am here by satisfied with the Mahindra Sales & Service support.After purchase of Mahindra vehicle in our fleet, we have not purchased any other competitor. I wouldrecommend BLAZO range to all transporters and fleet operators.

Regards

For, Kings Trailer

Branch Off. : 1-46, Ramnagar, Distt. Medak, Zaheerabad, Telangana

Branch Off. : 225, P.B. Road NH4, Vikaswadi, Kolhapur-416234, Maharashtra

Branch Off. : Shop No. 10, Near Gajanan Mandir, Nagalwadi, Taluka Hingna-440016, Nagpur, Maharashtra