



M/s MANOJ JI & CO. PVT. LTD.

CIN - U74899DL1991PTC045810

MOB. NO. - 09711672093

Head Office :
B-4/94, Phase-II,
Ashok Vihar, New Delhi-110052

Out Agency Office : Karan Nagar, Opposite Srinagar Municipality,
Khasra No. 144, Mauza Nursing Garh, Srinagar (Kashmir)
Phone-0194-2450060

To

Date : 26/01/18

Area Business Manager.

Mahindra & Mahindra Ltd.

(Trucks & Bus Division), Chandigarh AO.

Sub-: Appreciation Letter.

We **M/S MANOJ JI & CO.** are happy to share our experience with you, all about the performance of our Mahindra BLAZO31 BS IV vehicles. We have total 39 no's of fleet size, from that 19 no's BLAZO 31 BS IV and 20 no's AL 3118 BS IV.

We are operating our fleet on MLO&AGGREGATE transportation for last 4 years. As per our experience with MAHINDRA BLAZO, we are getting better Fuel efficiency and pick up than other competitors, we are operating our fleet on Ghats section route Udhampur-Srinagar

Mahindra vehicles have 6-8% of fuel advantage than to other competitor vehicles. Below table shows.

Fuel Average:

Parameters	BLAZO 31 BS IV	AL 3118 BS IV
Fuel Average	1.83kmpl	1.6 kmpl
Load In (Tons)	46 tons GVW(Both side load)	46 tons GVW(Both side load)
Load Carried	FERTILIZER& AGGREGATE	FERTILIZER & AGGREGATE
Route	Udhampur-Srinagar-Udhampur	Udhampur-Srinagar-Udhampur

Vehicle Performance:

- The Comfort of the cabin is very good helps to cover more trips and better reach time.
- Mahindra having heavy aggregates and robust chassis for better driveability compare with other competitors.

I am here by satisfied with the Mahindra Sales & Service support. I use to recommend BLAZO range to fleet operators.

Regards


Authorized Sign

For Manoj Ji & Co. Pvt. Ltd.