(Office): 02836 229939 98252 35639 98791 59839

**Tanker Owners & Chemical Transport Contractors** 

To - Mahindra & Mahindra Ltd,

18-April-2018

Ahmedabad Area Office, Gujarat

## Subject - Performance of Mahindra Blazo 49 BSIV

We, ShyamRoadlines, Gandhidham are involved in chemical transportation from last 23 years. We are having a fleet of 82 vehicles with a fleet mix of 34 nos Tata, 18 nos AL, 30nos Mahindra Blazo 49. We had purchased 6 nos AL 4923BS IV and 15 nos Mahindra Blazo 49 BS IV together, in month of December 2017.

The performance of Mahindra Blazo 49 BSIV is very satisfactory, they are giving good fluid economy, driving comfort and better turnaround time.

We are running these vehicles in tanker application in one side load one side empty from Kandala to Hariyana, round trip distance 2640 KM and we are doing 5 trips monthly. Our Mahindra vehicles are consuming 770Ltr Diesel means 3.42 KMPL and Ad Blue 7 Ltr means 1% of Diesel consumption. While our competition vehicle AL 4923 is consuming 810Ltr diesel. In this way we are saving 14000Rsper month form the other vehicles. And based on that we have given repeat order of 15nosBlazo 49 BS IV in month of March 2018.

Still we expect that we may have a better Mileage performance result from the result we are getting as of now.

In our regular operation we have received a very good break down assistance and service support from Mahindra Team, and one of my vehicle (GJ 12 BV 9739) met with major accident which had badly damaged Cabin, Chassis, aggregates, etc. the same was repaired by Shantinath Motors Pvt. Ltd, Gandhidham in 15 days which was a indeed good accidental support by Dealership.

We are highly satisfied with Mahindra Vehicles and we appreciate the service support and product performance of Mahindra Blazo 49 BS IV. In future we wish to have more Mahindra Vehicles in my next purchase plan.

Thanking You,

For SHYAM ROADLINES

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