

BULK TAINER SHIPPING LTD.

UNIT NO.194, 1ST FLOOR,
RAMKRISHNA NAGAR CO-OPERATIVE SOCIETY LTD.,
BUILDING NO 16, 9TH ROAD,
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To

Date : 2nd April 2018

Mahindra and Mahindra Ltd.

Trucks & Bus Division.

Mumbai-AO.

Sub: Mahindra Trucks Performance(Blazo 49 BS-IV)

We are into transportation business from last 25 years. We are operating in Bulker & Gas Transportation segment & having 500 vehicles in our fleet. We purchased MTBD 35T vehicles (5 nos) in 2014 and Blazo 49T (53nos) in 2016-17, these vehicles are into Gas & flyash Transportation.

Performance of these vehicles are very good, due to better Fuel average & driving comfort drivers are giving 1st priority to drive Mahindra vehicles.

We are saving fuel cost of aprox Rs.15000/- per vehicle in a month from MTBD vehicles than other competion BS-III vehicles.

We are getting good service support from Mumbai team. Based on the BS-III vehicle performance (35T & Blazo 49T) .We purchased Blazo 49T BS-IV (48 nos) in FY17-18. These vehicles are in Bulker operation operating at Bargad – Vizag route. The multi mode technology has proved its mileage superiority over other vehicles operating in same route.

We are satisfied with the performance of 35T & Blazo 49T. Mahindra service team is giving good support for attention of the vehicles. This has help to build confidence & faith in Mahindra vehicles.

Also we are going to purchase 44nos more vehicles 37T of MTBD in this current months.

We are experiencing distinct advantages of Mahindra Trucks & would recommend Mahindra Trucks to other transporters also.

Thanking you,

For Bulktaier Shipping Ltd.

