

To - Mahindra & Mahindra Ltd,
Ahmedabad Area Office, Gujarat.

## Subject - Performance of Mahindra Blazo 40 BSIV

We, Gujarat Logistics, Gandhidham are involved in container transportation from last 12 years. We are having a fleet of 134 vehicles with a fleet mix of 92 nos Tata, 15 nosAL,11nos Mahindra Blazo 40 BSIV and 12nos of Eicher 40, Bharat Benz – 4 nos. which are running in Gujarat Territory.

We had purchased Traco 40 in March-2015, and we have monitored product performance, servicesupport and accidental uptime. I was totally satisfied with the performance and based on result we have given repeat order of 10 nosMahindra Blazo 40 BS IV, in month of October 2017. The performance of Mahindra Blazo 40 BSIV is very satisfactory, they are giving good fluid economy, driving comfort and better turnaround time.

We are running these vehicles in container application in one side load one side empty from Mundrato Morbi/Jamnagar/All Gujarat. Round trip distance 410 KM and we are doing 12 trips monthly. We are giving fixed diesel to drivers. Our vehicles are set at 145Ltr Diesel for Morbi/Jamnagar means 2.82 KMPLwhich is fixed from our side, driver is getting more mileage and Ad Blue 2Ltr/trip means 1.5% of Diesel consumption. In this way drivers are getting good saving amount and they are consistently using Mahindra vehicles with good number of trips.

In our regular operation we have received a very good break down assistance and service support from Mahindra Team, and one of my vehicle met with moderate accident which had damaged Cabin, aggregates, etc. the same was repaired by Shantinath Motors Pvt. Ltd, Gandhidham in 6dayswhich was a indeed good accidental support by Dealership.

We are highly satisfied with Mahindra Vehicles and we appreciate the service support and product performance of Mahindra Blazo 40 BS IV. In future we wish to have more Mahindra Vehicles in my next purchase plan.

Thanking You,

Deepakbhai Thakkar

**Gujarat Logistics**