



Friends Group

# ARVIND V. JOSHI & CO.

## CONTAINER FREIGHT STATION & BONDED WAREHOUSE

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To - Mahindra & Mahindra Ltd,  
Ahmedabad Area Office, Gujarat.

### Subject – Performance of Mahindra Blazo 40 BSIV

We, A V Joshi & co CFS., Gandhidham are involved in container transportation from last 15 years. We are having a fleet of 70 vehicles with a fleet mix of 40 nos Tata, 30nos Mahindra. which are running in Gandhidham local transportation.

We have many businesses, in our other businesses we are running Mahindra vehicles and they are satisfied with Mahindra vehicles, due to that we have monitored product performance, service support and accidental uptime. I was totally satisfied with the performance and based on result we have given order of 30nos Mahindra Blazo 40 BS IV, in month of Jan-18. The performance of Mahindra Blazo 40 BSIV is very satisfactory, they are giving good fluid economy, driving comfort and better turnaround time.

We are running these vehicles in container/coil/round bar, open platform application in one side load one side empty from Kandla port to Gandhidham in Gujarat. For container Round trip distance 46 KM and we are doing 100 trips monthly. We are giving fixed diesel to drivers. Our vehicles are set at 23Ltr Diesel for Kandla to Gandhidham means 2KMPL in over load of 26 tons, which is fixed from our side, driver is getting more mileage and Ad Blue 0.1Ltr/trip means 1% of Diesel consumption.

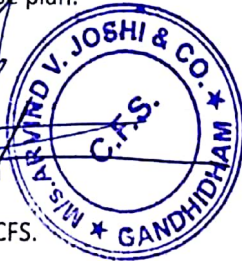
For coil business Gandhidham to Bhachau (Indian steel), distance – 66 kms, fuel- 25 ltrs, 2.5 Kmpl. in month 30 trips happen. In this way drivers are getting good saving amount and they are consistently using Mahindra vehicles with good number of trips.

We are highly satisfied with Mahindra Vehicles and we appreciate the service support and product performance of Mahindra Blazo 40 BS IV. In future we wish to have more Mahindra Vehicles in my next purchase plan.

Thanking You,

(Arvind V. Joshi)

A V Joshi & Co. CFS.



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