

To,
Mahindra and Mahindra Ltd
Truck and Bus Division,
Jaipur

Date – 10/Apr/2018

We M/S Hasti petrochemical and shipping ltd., Jodhpur, Rajasthan. We have total fleet of 140 trucks of AL 4019 and 30 No. of Mahindra Blazo40 BS4. We are operating this vehicle in container application on route Jodhpur – Mundra – Jodhpur and Jodhpur –Pipawa – Jaipur – Jodhpur in both side rated/Underload application.

Recently we are using AL4019 trucks for this application and we fixed FE for driver 2.8kmpl for rated load and 3.0kmpl for under load.

As per market opinion and reference taken from several customers, we purchased 30 no. Mahindra Blazo40 BS4 trucks in January 2018. Now we are very happy with Blazo performances like fuel efficiency and Ad blue consumption, cabin comfort.

Following are my Testimonial and observation on Mahindra Blazo trucks,

1. Best Fuel Efficiency – Blazo40 BS4 FE is 3.28 – 3.57.kmpl on mundra route and 3.92-3.99kmpl in Pipawa route and Ad-blue consumption is 1.25-1.75 %.

Model	Route	GVW - Ton	Material	FE	Ad-Blue Consumption
Blazo40 BS4	Jodhpur – Mundra – Jodhpur	33 - 40	Container	3.28 – 3.57kmpl	1.25 – 1.75%
Blazo40 BS4	Jodhpur – Pipawa – Jaipur - Jodhpur	17 - 40	Container	3.92 – 3.99kmpl	1.25 – 1.75%

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2. Apart from study Engine, Gearbox and differential, aggregated like clutch plate, brake liner are also robust & performing well.
3. Driver are very happy with cabin comfort and less blind area and less turning circle and fuel FE.
4. Best invitation in Mahindra vehicle i.e. Multi-Mode System because driver easily increase and decrease engine power as per requirement by using multi-mode system and save more diesel as compare to other vehicle.
5. Very high engine power as compare to other competitor vehicles.

Based on my experience with Mahindra product and after sales service I will plan to buy more Mahindra trucks. Also I recommend other Transporters to buy Mahindra Trucks.

Thanks & Regards,
For Hasti Petro Chemical & Shipping Ltd



Authorised Signatory