

# J. K. Cargo & Service

A. T. ROAD, DIGBOI - 786 171 (ASSAM)

Ref: .....

Date : .....

To  
Mahindra & Mahindra Ltd  
Trucks & Bus Division  
Guwahati

Date: 30-03-2018

Sub: - Testimonial for Mahindra TRACO & BLAZO 35 BSIV.

We M/S J. K. Cargo & Service based at Digboi Assam, having fleet of 89 vehicles (Tractor Trailers of 35T of TATA & Mahindra. I operate these vehicles to carry LPG from Haldia (West Bengal) to North Guwahati LPG bottling plant (Assam). We purchased first Mahindra vehicle in years 2014 and we realize that this is best in class product and currently we having 22 nos. Mahindra vehicle in my fleet.

Mahindra vehicle having this below advantage over TATA vehicle of my fleet.

1. Comfortable cabin which result better turnaround time, drivers are happily driving Mahindra vehile for at least 100 kms extra without any complain due to comfortable cabin.
2. Service Response is awesome because they having 24X7 service support.
3. 100% Spare Availability at channel Partner.
4. KMPL 5% better than competition.
5. Mahindra product is very reliable without having any major breakdown so that I have not made any losses.
6. Low maintenance cost then TATA vehicle.

We are very satisfied by the Mahindra vehicle and we will add more Mahindra vehicle in coming future and recommend other LPG transporter as well.

Looking for long terms relationship with Mahindra & Mahindra Ltd.

Thanking You

Yours Sincerely

Authorized Signatory

M/S J. K. Cargo & Service



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A.T.Road,Digboi.

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